



Juan Acevedo, Owner  
Acevedo Restaurants. Inc.  
Daniel Island, SC 29492

September 6, 2011

Re: AircoSaver

To Whom It May Concern,

In my business, I am constantly approached about new products or devices that will either help me somehow or save me some money. Rarely, do they interest me enough to even merit my attention. In April 2010, I was approached by a friend of mine J.C. Long about an air conditioning device that he felt would save me money. The anticipated energy savings would be 15% or more of the electricity used for air conditioning. Due to our friendship, in late April of 2010, I installed 4 AircoSaver air conditioning energy saving devices on the HVAC roof top units at my McDonalds location in Knightsville, SC.

The air conditioning energy savings began immediately after the AircoSaver installation and over the last 11 months have averaged more than 24% a month (about 7% of my total electric bill). The actual kWh savings on my monthly utility bill have averaged over 4,600 kWh per month over the last 12 months. These savings do not account for the 2-1/2<sup>0</sup>F higher summer temperatures we experienced in Charleston in 2010 vs 2009. Based on my cost savings, the AircoSavers will pay for themselves in about 17 months and then all the savings go right to my bottom line.

After the results I saw on this location, I have completed installations on 3 more of my McDonalds locations in the Charleston area. The energy saving so far at the second location after three months is even better than at Knightsville.

Energy costs continue to rise. I am pleased with my decision to take the advice of my friend JC Long and install the AircoSavers. I would highly recommend Steve Larson, owner of Energy Reduction Products, the AircoSaver Master Distributor and their very competent team. They have gone "above and beyond" during this project.

I recommend any business that is serious about decreasing energy costs consider using the AircoSaver.

Sincerely,

A handwritten signature in black ink, appearing to read "J. Acevedo".

Juan Acevedo

**AIRCOSAVER Dealer**  
**Contact Data:**  
Steve Larsen  
770 231-0928