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City of Charleston
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Deputy Director

Department of Parks - Building Operations

Jerry Ebeling
City of Charleston
Department of Parks
823 Meeting Street
Charleston, SC 29403

September 6, 2011

RE: AircoSaver Recommendation

To Whom It May Concern:

It is with great pleasure that I recommend Steve Larson, with Energy Reduction Products, and AircoSaver, an air conditioning energy saving device that is installed in multiple City of Charleston Municipal Buildings.

Our initial installation, a test, was approved, monitored and analyzed by our Johnson Controls Building Efficiency team on two buildings located at 475 East Bay Street and 50 Broad Street. Based on their analysis of kWh savings over 30% in one of the installation, we decided to proceed with installations on other applicable buildings. To date, all installed AircoSavers are performing flawlessly with no reported problems or employee complaints. This innovative product is saving the City of Charleston significant energy costs while keeping our employees, constituents and visitors comfortable.

Energy Reduction Products and Steve Larson has been an extremely professional partner through this process. Therefore, it is with great pleasure that I highly recommend any Municipality - County, State, or Federal building manager to contact Steve and see how they can help reduce your energy consumption. We know that our energy costs are not getting any cheaper, but have found that conservation is our best approach to controlling these costs.

Respectfully,

Jerry Ebeling, Deputy Director
Building Operations

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AIRCOSAVER Dealer
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